

MLS Area GTE

Listings	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
Single Family Sales	86	114	-24.6%	653	643	+1.6%
Condo/TH Sales	1	3	-66.7%	34	31	+9.7%
Total Sales	87	117	-25.6%	687	674	+1.9%
New Homes Only	5	12	-58.3%	52	133	-60.9%
Resale Only	82	105	-21.9%	635	541	+17.4%
Sales Volume	\$39,587,425	\$35,032,235	+13.0%	\$282,869,206	\$193,437,859	+46.2%
New Listings	99	76	+30.3%	829	813	+2.0%
Pending	16	104	-84.6%	107	748	-85.7%
Withdrawn	7	5	+40.0%	39	56	-30.4%
Expired	--	4	--	4	41	-90.2%
Months of Inventory	0.7	1.2	-47.1%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$439,189	\$302,326	+45.3%	\$390,305	\$290,482	+34.4%
List Price/SqFt	\$213	\$152	+39.6%	\$198	\$151	+31.1%
Sold Price	\$455,028	\$299,421	+52.0%	\$411,746	\$287,000	+43.5%
Sold Price/SqFt	\$222	\$151	+47.3%	\$209	\$149	+40.1%
Sold Price / Orig LP	105.3%	98.7%	+6.7%	106.6%	98.2%	+8.6%
Days on Market	9	51	-83.1%	14	60	-77.2%

Median	This Month			Year-to-Date		
	Aug 2021	Aug 2020	Change	2021	2020	Change
List Price	\$365,000	\$280,190	+30.3%	\$340,000	\$269,912	+26.0%
List Price/SqFt	\$196	\$139	+40.8%	\$183	\$145	+26.8%
Sold Price	\$400,000	\$279,250	+43.2%	\$367,000	\$266,105	+37.9%
Sold Price/SqFt	\$213	\$139	+52.5%	\$194	\$143	+35.1%
Sold Price / Orig LP	103.0%	100.0%	+3.0%	104.0%	99.0%	+5.1%
Days on Market	6	23	-73.9%	5	32	-84.4%

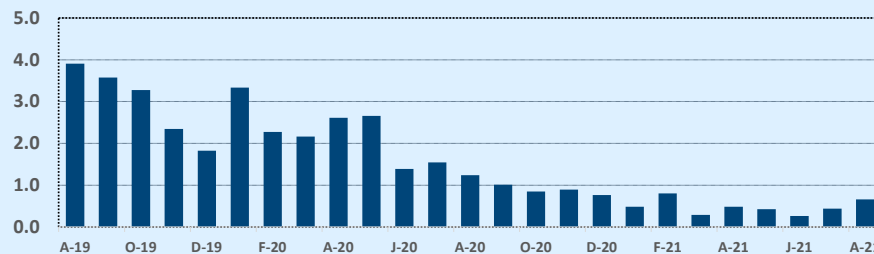
Residential Statistics

Independence Title

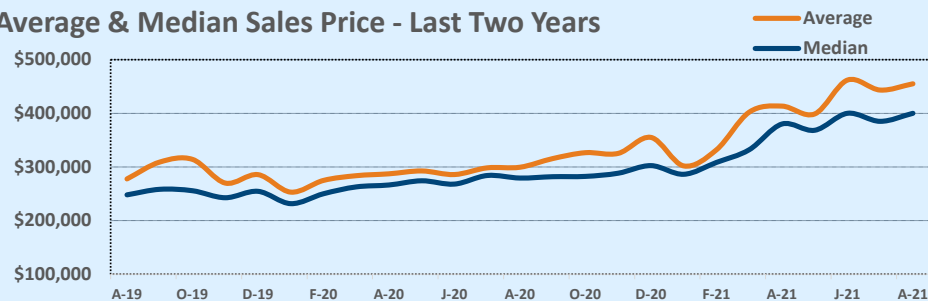
August 2021

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	1	--	--	1	1	1
\$150,000- \$199,999	--	--	--	4	6	23
\$200,000- \$249,999	--	1	4	25	33	15
\$250,000- \$299,999	8	2	12	165	105	17
\$300,000- \$349,999	14	16	7	169	140	12
\$350,000- \$399,999	32	24	7	190	131	11
\$400,000- \$449,999	15	20	8	89	119	9
\$450,000- \$499,999	13	8	10	61	46	14
\$500,000- \$549,999	2	2	10	27	25	6
\$550,000- \$599,999	3	3	10	26	19	13
\$600,000- \$699,999	4	4	15	30	30	22
\$700,000- \$799,999	5	2	7	20	11	6
\$800,000- \$899,999	1	--	--	8	5	60
\$900,000- \$999,999	--	1	32	1	3	39
\$1M - \$1.99M	1	4	13	11	10	33
\$2M - \$2.99M	--	--	--	2	2	27
\$3M+	--	--	--	--	1	279
Totals	99	87	9	829	687	14

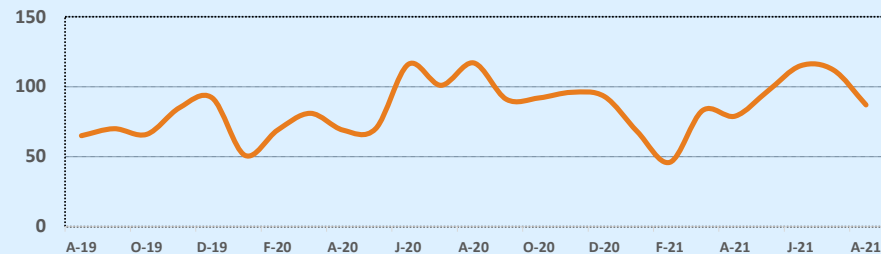
Months of Inventory - Last Two Years



Average & Median Sales Price - Last Two Years



Number of Sales - Last Two Years



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